

## The Workforce Is Already Signaling the Future



Back in 2023, we focused on agility and innovation. In 2025, the landscape has shifted to AI, wellbeing, performance, and agility - but none can be solved in isolation.

## **Workforce Complexity**

Multiple generations with different expectations. Skills going untapped - veterans, career shifters, underrepresented groups. New skills rising while others fade away.

63%

CEOs say skills shortages are #1 growth risk

70%

HR leaders lack predictive workforce analytics

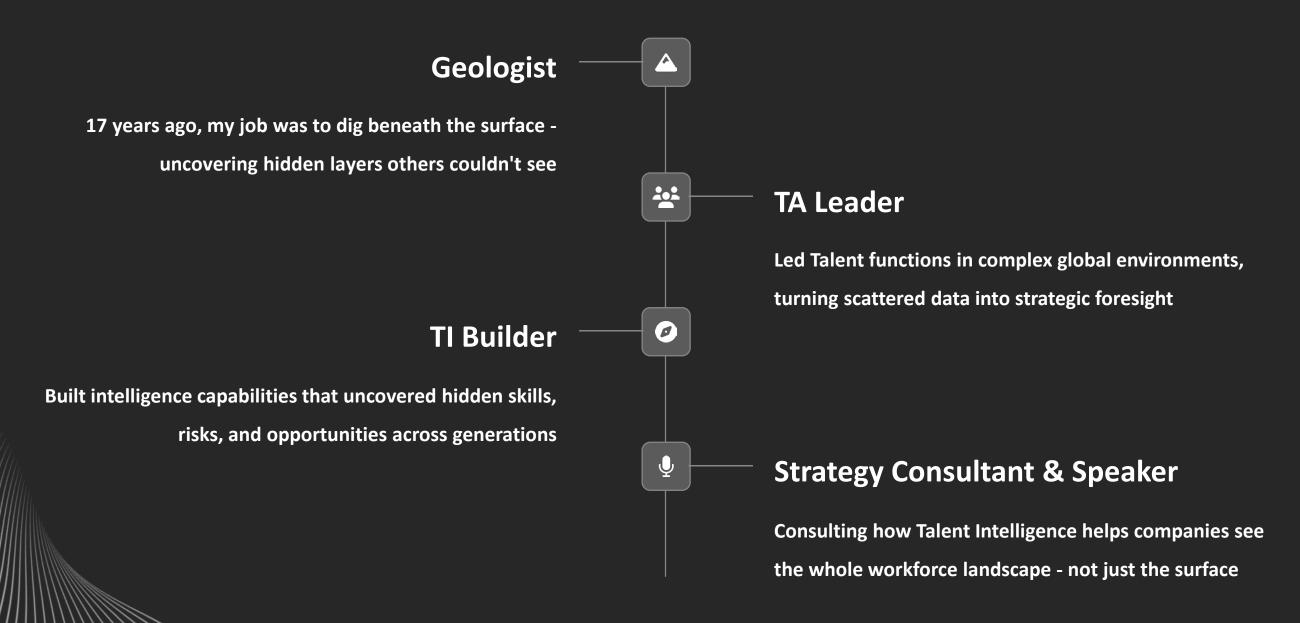
# Do we have the skills, the agility, and the resilience to deliver our strategy?

— The Question Every CEO Will Ask

Not with headcount. Not with attrition data. But with a real view of workforce capabilities, hidden agility, and multigenerational resilience.

Every theme you'll hear this week depends on answering this question.

# Why Listen to Me? From Geology to Talent Intelligence



# Who am I? - Fun Fact

Amazon founder and I have the same birthdate, so one year I dressed as him for Halloween.





## The Foundation Pillars of Intelligence

# Market Intelligence

**External landscape insights** 

- Competitor workforce analysis Industry trend
- monitoring
- Labor market dynamics

## Business Intelligence

Financial & operational

data

- Performance metrics
- Revenue forecasting
- Cost optimization

## **People Analytics**

Workforce behavior

patterns

- Engagement drivers
- Attrition predictors
- Productivity indicators

## **Talent Intelligence**

The strategic connector

- Skills gap forecasting
- Talent supply mapping
- Internal capability activation

# TALENT INTELLIGENCE AT SCALE



# The Talent Intelligence Ladder: Your Evolution Path

### **Strategic**

Top rung: Foresight influencing board-level decisions on expansions, M&A, and workforce strategy

#### **Embedded**

Third rung: Analysts alongside HRBPs, planning for generational needs and underutilized pools

#### Centralized

Second rung: Scale-ups building a hub to bring labor and workforce data together

### Ad-hoc

Bottom rung: Small organizations doing one-off reports - starting the journey



# **Case Study: From Chaos to Compass**





Leaders asked: Where to expand? What skills needed? Sourcing pipeline projects, reactive research, fragmented data everywhere

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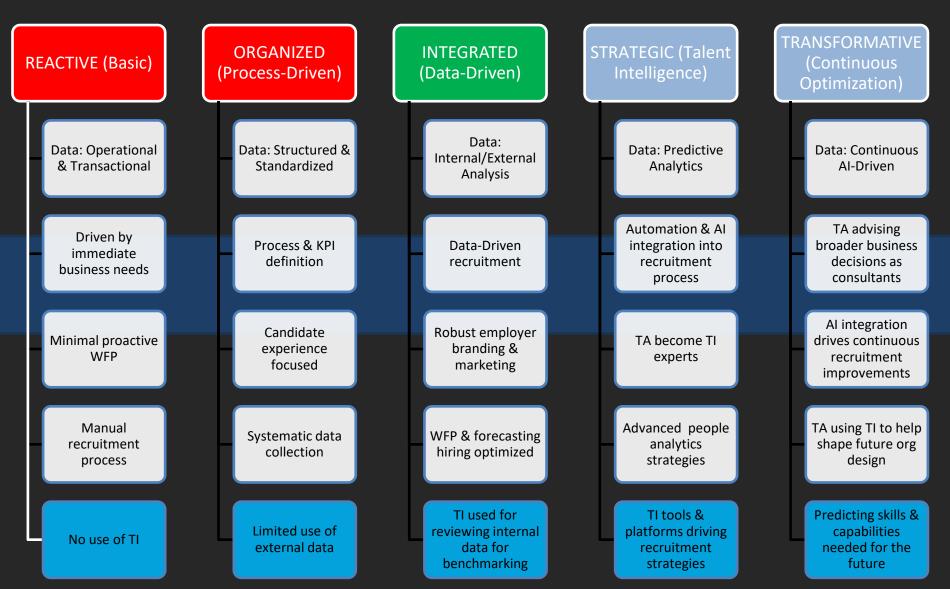
Centralize

Standardized processes & TA
enablement, built governance,
embedded intelligence into strategy
conversations

# Strategic

Systemic bottlenecks anticipated, workforce investments optimized, and HR/TA repositioned as a predictive strategic business partner.

# Case Study: Talent Intelligence Maturity Model



# **Case Study: Three Pillars of Impact**

\$M

**Cost Avoidance** 



**Agility Gains** 



#### **Cost Avoidance**

One wrong location bet or unaddressed attrition wave costs millions

- Predictive TI prevents costly missteps
- Avoid expensive reactive hiring
- Reduce turnover through foresight

## **Agility Gains**

Redeploy underutilized talent instead of rehiring

- Veterans, career shifters, crossgenerational mobility
- Save time and money vs external hiring
- Build internal capability faster

## **Credibility Earned**

HR shows up with predictive foresight, not past reports

- Influence at strategy table
- Board-level workforce decisions
- Strategic partner reputation

## **Consultative HR in Action: Your New Role**



Forecasting skill gaps before they derail growth

#### **Workforce Planning**

- Predict skill shortages 6-12 months ahead
- Align talent strategy with business expansion
- Model multiple workforce scenarios



Advising on expansion based on supply, cost, and competitor moves

#### **Location Strategy**

- Analyze labor supply by geography
- Compare cost and competition factors
- Recommend optimal expansion locations



Uncovering overlooked talent pools and modeling attrition risk

#### **DEI & Risk**

- Surface veterans, underrepresented groups
- Model attrition risk proactively
- Redeploy hidden skills effectively

# AI & The Vendor Noise: Cutting Through Chaos

## The Reality of 2025

Dashboards. Vendors. Al platforms. Everyone promises answers. But without intelligence, Al is just noise.



#### **Right Questions**

Which skills are becoming critical?
Where do we find them? How do we redeploy what we have?



#### **Intelligence First**

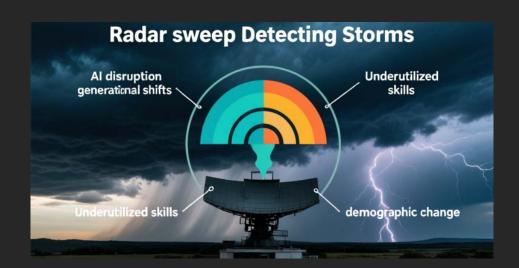
Talent Intelligence asks the right questions before AI provides the patterns



#### **Strategic Fuel**

With intelligence, AI becomes fuel for predictive strategy, not just more dashboards

## **Unlocking Organizational Impact: Your Radar**



#### Without Radar

Leaders fly blind, making decisions without foresight, reacting to problems after they hit

Think of Talent Intelligence as your radar. The storms ahead are real: Al disruption, demographic shifts, multiple generations, untapped skills sitting idle.

Cost

Avoided through predictive intelligence

Agility

**Gained through foresight** 

# What decisions are your leaders making blind?

— The Challenge to Take Forward

Take this question into every session this week. Whether it's AI, wellbeing, performance, or DEI - ask: Are we making decisions with intelligence, or without it? If the answer is 'without,' then your opportunity is clear: build the radar.

## From Zero to Strategic: Your Implementation Roadmap

#### **Zero to Strategic Framework**

Transform scattered data into workforce insights that drive business decisions and build strategic credibility

#### **Phase 1: Foundation**

- Standardize data collection and governance
- Build basic supply-demand models
   Establish research methodology and
- classifications

#### **Phase 2: Centralization**

- Create dedicated TI team and hub
- Develop insight-based KPIsImplement SLA-driven delivery
- model

#### Phase 3: Embedded

Integrate analysts with HRBPs for consultative partnerships

#### Phase 4: Strategic

Influence board-level decisions with predictive foresight

#### **Success Metrics**

Revenue impact, risk mitigation, strategic credibility

## **Consultative HR in Action: Becoming True Business Partners**

### **Analytics & Intelligence**

**Transform from reactive reporting to proactive** 

#### consulting

- Use storytelling to translate data into business
- impact
- Present insights that anticipate business needs
- Build credibility through accurate forecasting

## **Strategic Partnership**

Position HR as essential to business strategy

- Advise on expansion based on talent supply
- analysis
- Recommend workforce strategies that drive agility
   Influence decisions with predictive workforce
- insights

# **Unlocking Organizational Impact: Your Credibility Framework**



**Agility Through Insights** 



**Influence Decisions** 



**Build Credibility** 

#### **Drive Agility**

Use talent insights to enable rapid workforce adaptation

- Redeploy underutilized talent faster than rehiring
- Anticipate skill gaps before they impact business
- Enable strategic workforce pivots

#### **Influence Decisions**

Provide data-driven insights that shape business strategy

- Advise on location strategy with labor market data
- Recommend M&A workforce integration plans
- Guide expansion timing based on talent availability

### **Build Credibility**

Establish HR as strategic business partner through intelligence

- Show up with predictive foresight,
   not reactive reports
- Demonstrate ROI of workforce decisions
- Earn seat at strategy table with actionable insights

# Curiosity has always been my compass, and discomfort my guide.

#### — Your Call to Action

The future of HR is intelligence-driven and skills-based. When you leave here, take one action: ask the uncomfortable questions about the skills you have, the ones you're missing, and the ones becoming obsolete. That's how HR moves from reactive firefighting to predictive foresight.

